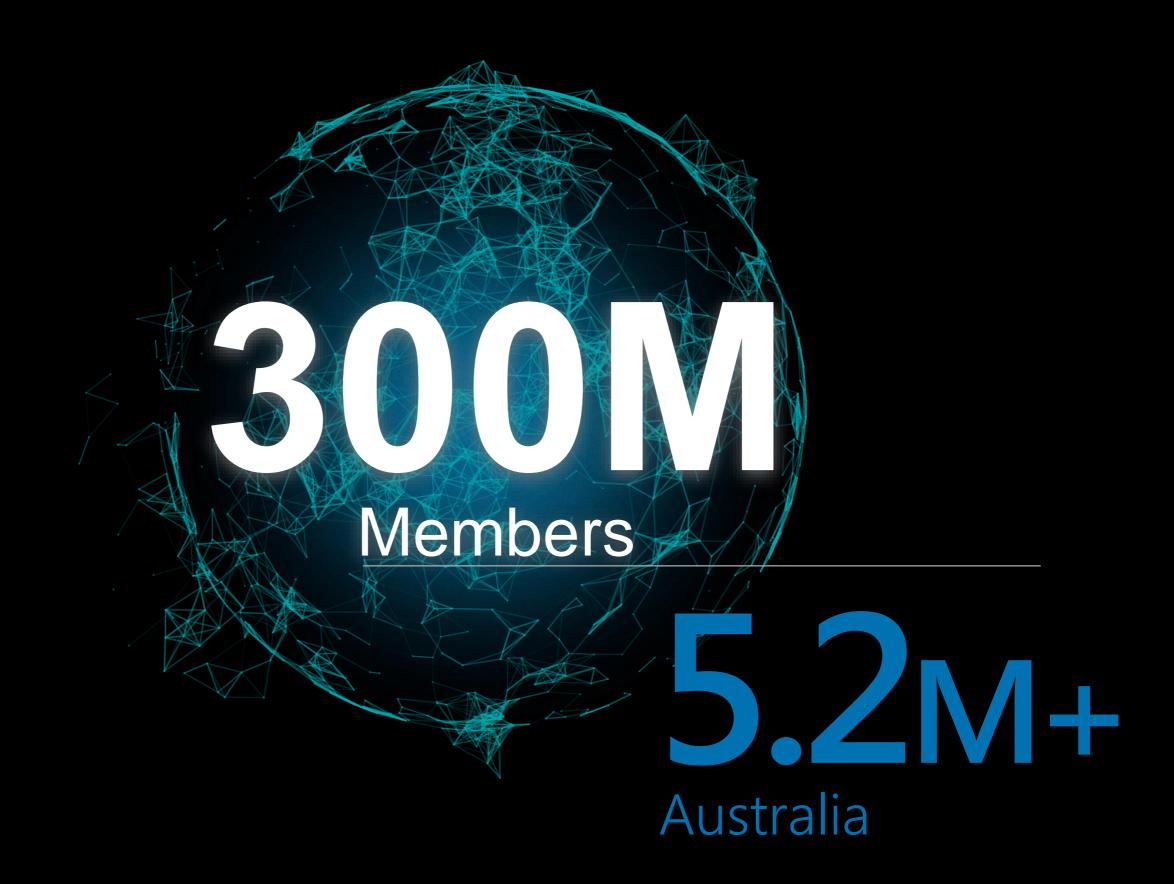
Linked in



Our mission

Connect the world's professionals to make them more productive and successful

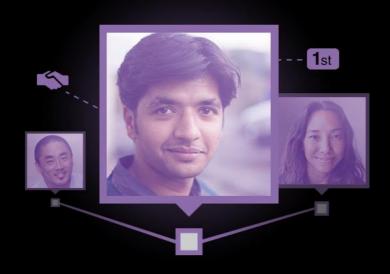


For our members



Identity

The professional profile of record



Networks

Connect all of the world's professionals

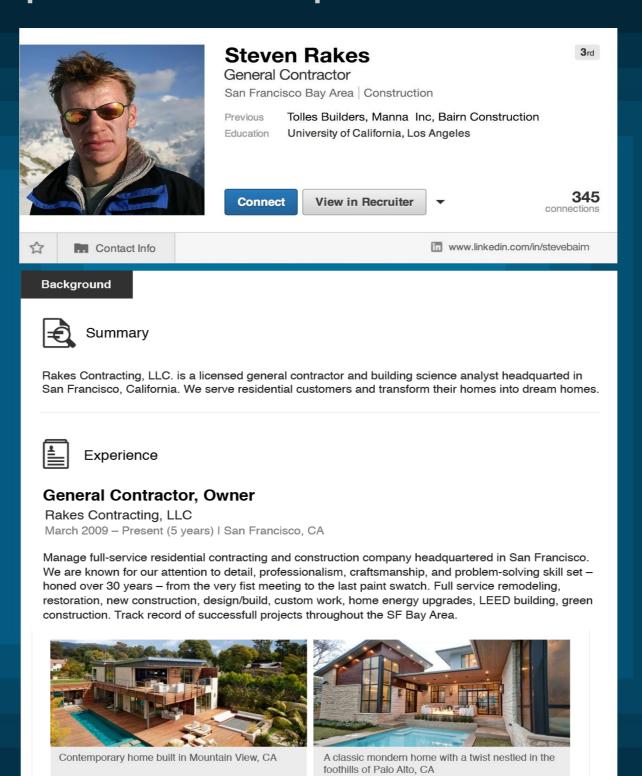


Knowledge

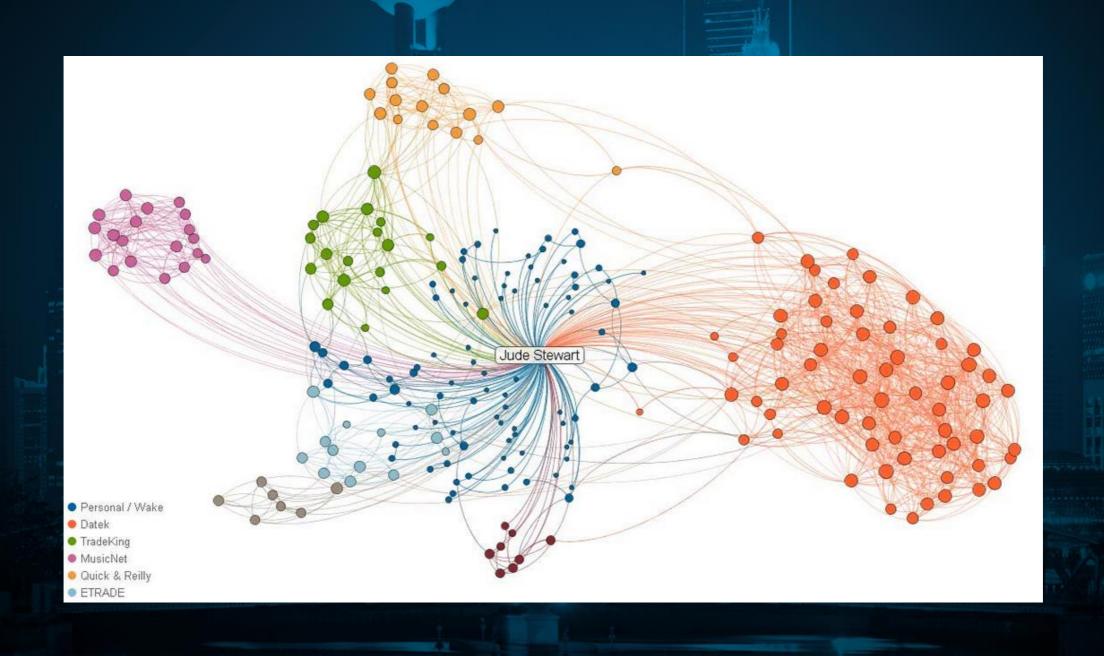
The definitive professional publishing platform

Identity

The professional profile of record

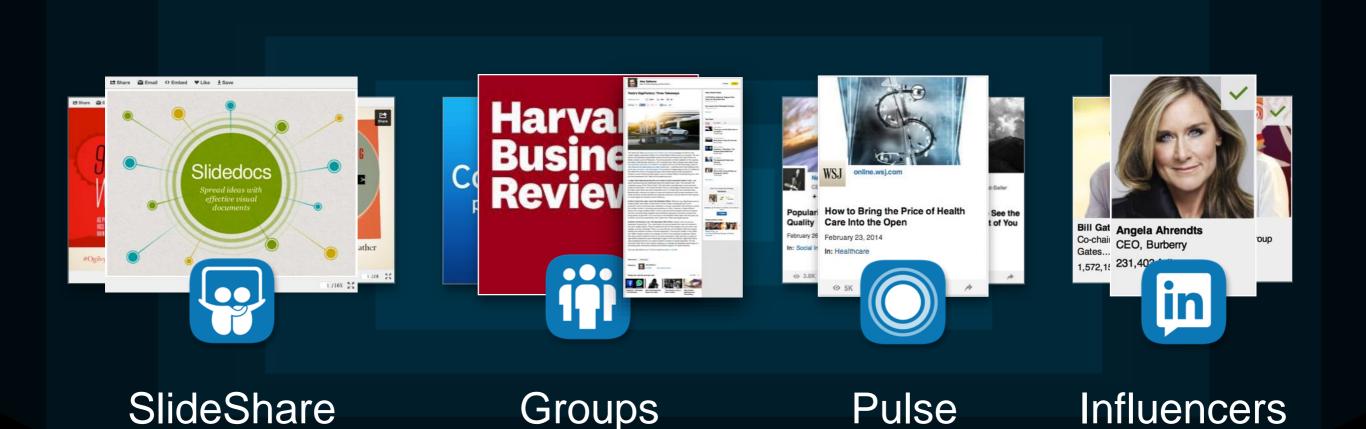


Networks Connect all of the world's professionals



Knowledge

The definitive professional publishing platform





"The only thing that is constant is change itself"

We are in the information age

For our customers



Hire

Power half of all hires



Market

The most effective way for marketers to engage professionals



Sell

The start of every sales opportunity

Talent Solutions



Transforming the way companies engage Talent

Proactive

Sourcing & Branding Efficient & Effective Quality = Passive

Reactive

Transactional
Recruitment
High Cost
Quantity = Active

Traditional

Emerging

Foundational

Strategic

People Talent

Organizations are faced with different situations

We are downsizing

Our company name has little awareness

Business model changing...need new types of talent

Difficulty in finding local quality talent

Need to change our company perception in the employment market





Leveraging your Talent Brand

Culture, values, candidate experience, reputation

Brand core and positioning

Employer Brand

Talent Brand

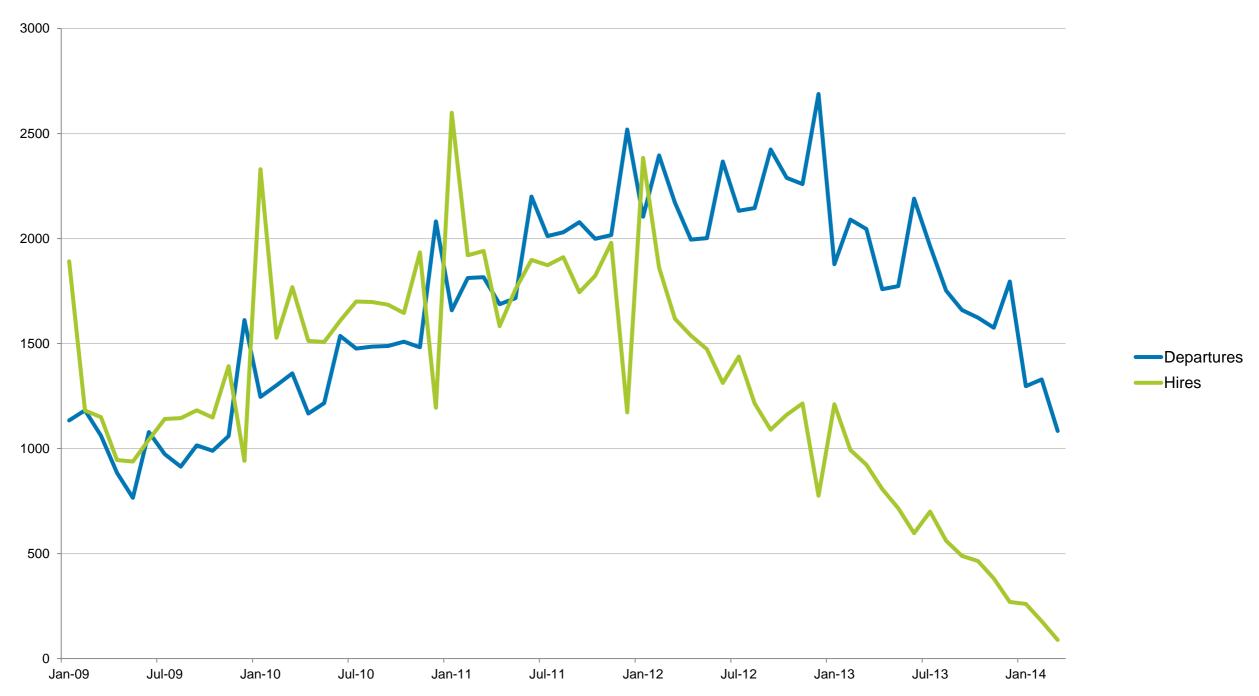
What talent thinks, feels and shares about your company





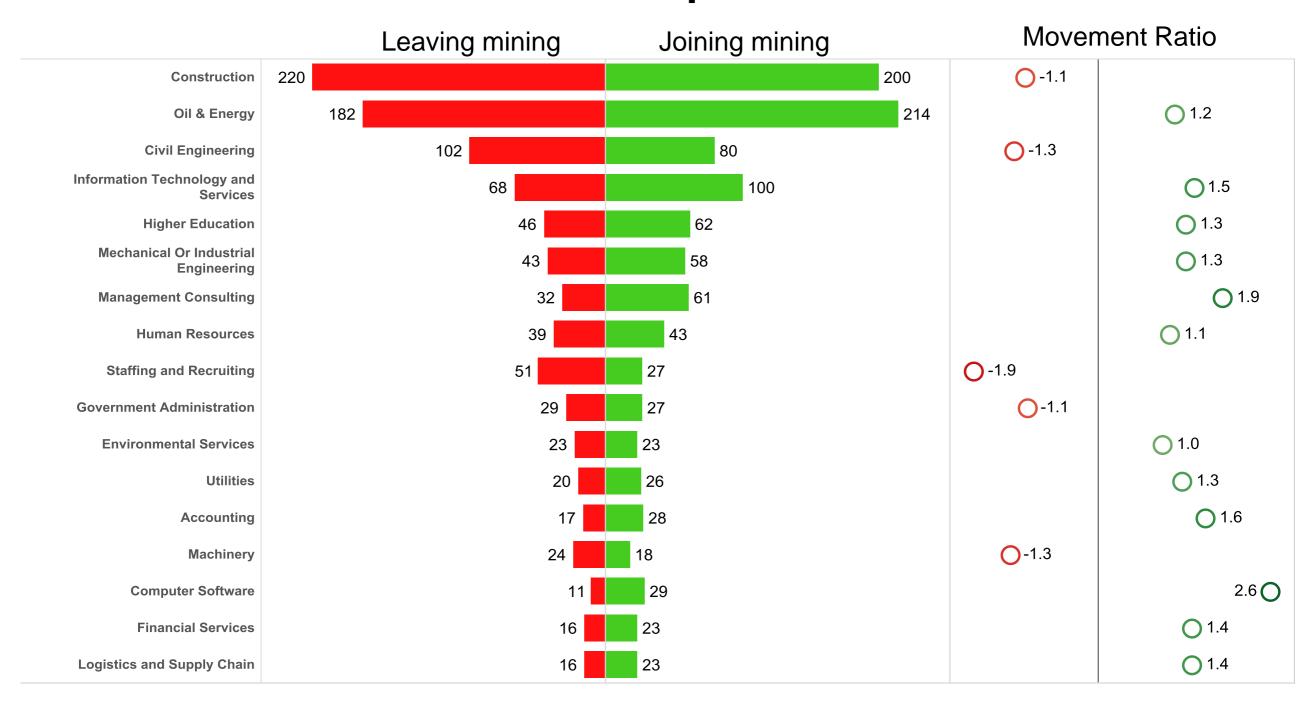


Your brand is equally important during a downturn



Australian LinkedIn members in the Mining Industry
Hires and Departures

Your Talent Brand can impact future talent pools



Industry movement for 12 months to April 2014

"47% of workers say that a company's online reputation matters as much as the job offer."

-Harris Interactive UK 225 human resource managers and 2,035 employed adults



Create awareness, engagement and sustainment



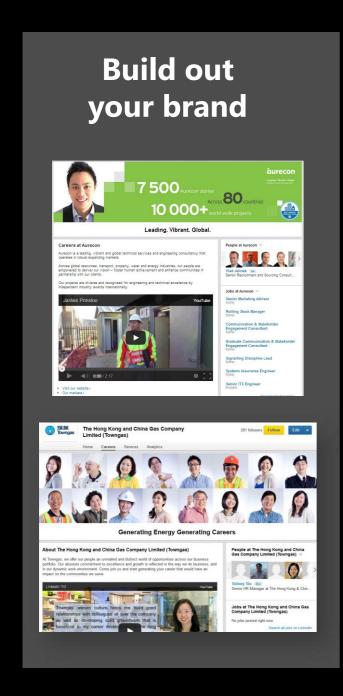
Brand Awareness

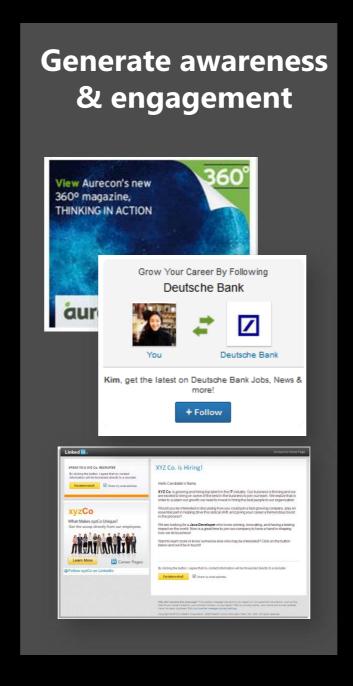


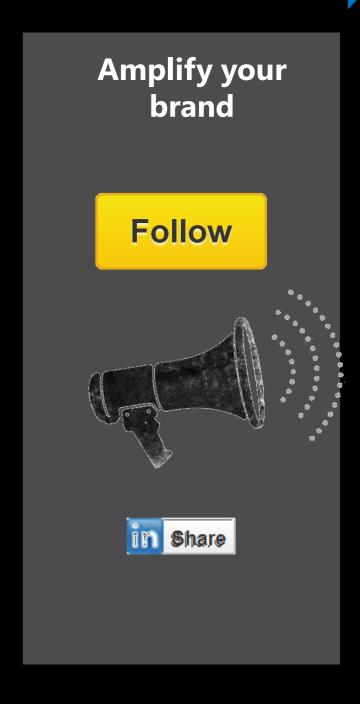
Strengthen Brand Presence



Content Marketing







The next decade



Create economic opportunity for every member of the global workforce

